A total of 60 (135 individuals) teams received funding from the startup entrepreneurial support program in 2018 and 2019.

**Gender difference among the winners**

- Women: 52%
- Men: 48%

**Business operation**

- Started: 51
- Waiting: 12

6 Teams received additional soft funding, amount to MNT 66M.

9 Working a regular job
   - 4 Winners
   - 5 Non-winners

6 Teams hired business mentors.

**Top impacts**

- Increase in financial mgmt (25%)
- Increase in planning (24%)
- Production/Cost reduction (16%)
- Tech&Equipment procurement (15%)

**Team Cooperation**

- Working together (61%)
- No longer working together (8%)
- Partly working together (31%)

**Performance against plan**

- Accordingly (52.53%)
- Falling behind (26.26%)
- Surpassed (21.21%)
Job generation

2018
30 owners

Full time 22
Part time and seasonal 2

2019
104 owners

Full time 15
Part time and seasonal 4

Most demanding capacity areas

24% - Sales management training
17% - Business law training
15% - Fund raising training
13% - Loan proposal preparation training
12% - Vocational training
11% - Financial management training
5% - Management training
4% - International market entry training

Challenges

38% - Market channel
31% - Financial difficulty
16% - Lack of marketing knowledge
9% - High rent/salary expectation
6% - Government service/approval